Intelligence: What is its Role in Foreign Policy?
What is intelligence and Why do we need it?
Threats: Traditional And NonTraditional

- Russia, China, North Korea, Iran
- Transnational Threats: Terrorism, Crime, Narcotics, WMD/Proliferation
- Regional Issues: Syria, Yemen (Saudi-Iran Use of Proxies), Pakistan-India, Central America, Venezuela, etc.
- Homegrown Violent Extremists (HVE)
- Cyber and Emerging Technologies
What are the characteristics of Intelligence?
• Secret
• Timely
• Addresses an Information Requirement

All intelligence is information.
Not all information is intelligence.
• To enable operational and strategic planning
• To make **decisions** based on timely and complete information
• To develop **expertise** on topics of interest
• To **anticipate and take actions** to protect your interests and exploit opportunities
• To avoid tactical and strategic **surprise**
The Recruitment Process

• Target Analysis
• Spotting/Targetting
• Investigation
• Assessment/Development
• Recruitment
• Termination
Target Analysis
Spotting/Targeting
Investigation on
Development/Assessment
The Pitch/Recruitment
Termination
Categorical/Moral Absolutism
Focus on the Act

Utilitarianism/Consequentialism
Focus on the Consequences

Realpolitik

Means

Ends